PROPERTY VALUATION REPORT

March 25, 2014



PREPARED FOR Joe Client

6540 Lusk Boulevard, Suite 158A San Diego, CA 92121



Real Estate Advisor (858) 688-1646 Maurice@RealEstateAdvisor.TV RealEstateAdvisor.TV My goal is 100% client satisfaction!





California Real Estate License 01482568

Property Details

7465 Caminito Rialto, La Jolla, CA 92037-3958, San Diego County

	3	1,968	4,291	\$1,349,000	Active Listing
	MLS Beds	Bldg Sq Ft	Lot Sq Ft	MLS List Price	
	3	N/A	SFR	03/20/2014	
	MLS Baths	Yr Built	Туре	MLS List Date	
Owner Information					
Owner Name: Tax Billing Address: Tax Billing City & State:	Vicknair Cynthia 7465 Caminito Rial La Jolla, CA	to T	ax Billing Zip: ax Billing Zip+4 wner Occupied	ł:	92037 3958 Yes
Location Information					
School District : Comm College District Code: Zip Code:	San Diego San Diego 92037	C	lap Coordinates ensus Tract: oning:		1227-H6 83.03 1
Carrier Route: Tract Number:	C017 6100		ubdivision:		Hidden Valley Park
Tax Information					
APN : % Improved: Legal Description:	352-680-16-00 15% LOT 16 TR 6100		ax Area: ot # :		08001 16
Assessment & Tax					
Assessment Year	2013		012		2011
Assessed Value - Total Assessed Value - Land	\$1,362,702 \$1,153,056		1,335,984 1,130,448		\$1,309,789
Assessed Value - Improved	\$209,646		205,536		\$1,108,283 \$201,506
YOY Assessed Change (\$)	\$26,718		26,195		<i>\$201,300</i>
YOY Assessed Change (%)	2%		%		
Tax Year	Total Tax	с	hange (\$)		Change (%)
2011	\$14,606				
2012	\$14,880	\$	275		1.88%
2013	\$16,148	\$	1,268		8.52%
Special Assessment	Tax Amount				
Mwd Wtr Standby Chrg	\$11.50				
Cwa Wtr Availability	\$10.00				
Vector Disease Ctrl	\$5.86				
Mosquito Surveillanc	\$3.00				
Total Of Special Assessments	\$30.36				

Lot Frontage:	61	Garage Type:	Garage
Lot Acres:	0.0985	Garage Capacity:	2
Lot Sq Ft:	4,291	Year Built:	MLS: 1970
Building Sq Ft:	1,968	Effective Year Built:	1970
Stories:	2	Parking Type:	Garage/Carport
Total Units:	1	No. Parking Spaces:	2
Bedrooms:	3	# of Buildings:	1
Total Baths:	3	Land Use:	SFR



Full Baths:

Listing Information

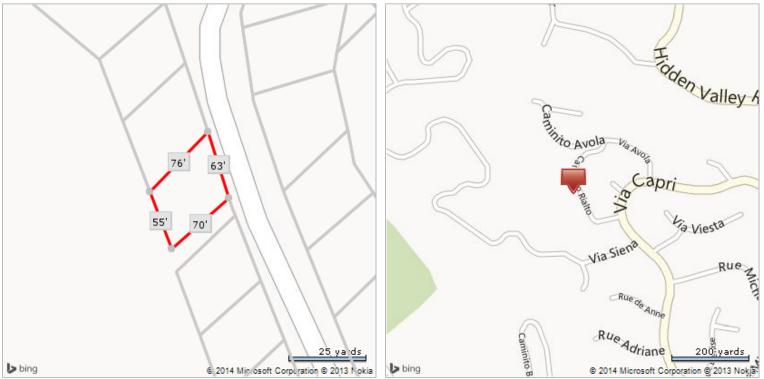
MLS Listing Number:	140014807	MLS Listing Date:	03/20/2014
MLS Status:	Active	MLS List Price:	\$1,349,000
MLS Status Change Date:	03/24/2014	MLS Area:	LA JOLLA (92037)
MLS Listing #	140014807		
MLS Status	Active		
MLS Listing Date	03/20/2014		

Last Market Sale & Sales History

Recording Date: 12/2 Document Number: 5907		/1995	Deed Type: Owner Name:		Quit Claim Deed Vicknair Cynthia		
Sale Type:	Full		Seller:		ger Beatrice		
Recording Date	06/09/2010	01/21/2010	08/30/2001	03/09/2001	04/21/1997		
Sale/Settlement Date	06/07/2010	01/08/2010	08/28/2001	02/27/2001			
Nominal	Y	Y	Y	Y	Y		
Buyer Name	Vicknair Cynthia	Vicknair Cynthia	Hutchinson Trust	Hutchinson Trust	Hutchinson Trust		
Seller Name	Hutchinson Trust	Hutchinson Beatrice	Hutchinson Trust	Hutchinson Raymond A	Hutchinson Raymond A & Beatrice		
Document Number	289315	32246	620387	136761	181502		
Document Type	Quit Claim Deed	Affidavit	Quit Claim Deed	Affidavit	Deed		

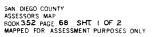
Recording Date	12/27/1995
Sale/Settlement Date)
Nominal	
Buyer Name	Hitchinson Raymond A & Beatrice
Seller Name	Weissberger Beatrice
Document Number	590749
Document Type	Quit Claim Deed

Property Map

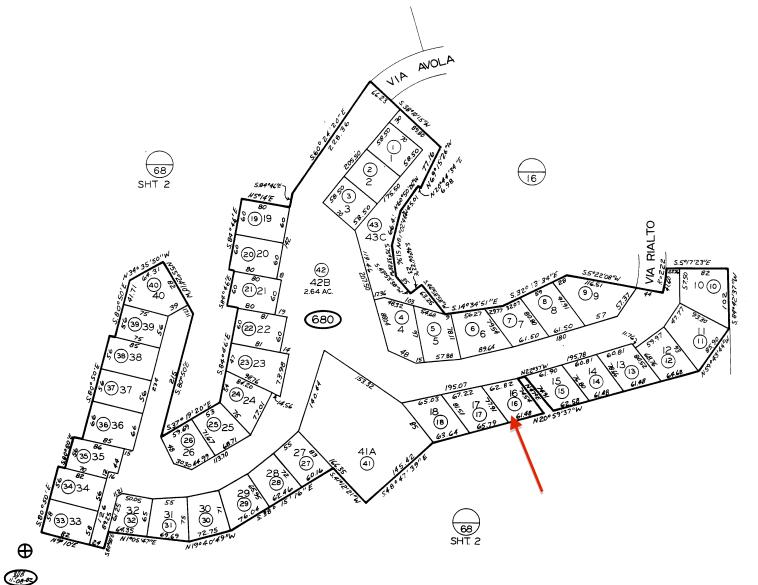


*Lot Dimensions are Estimated

Property Detail Generated on 03/25/2014 Page 2 of 25









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352-68 SHT. I OF 2

(16)

352-68

Current Property Listing

	Detached	Status: Active	LP: \$1,349,000
	MLS #: 140014807	Sales Price:	Orig.Price: \$1,349,000
	APN: 352-680-16-00	Ownership: PUD	List Date: 03/20/2014 MT: 5 OMD: AMT: 5
	Address: 7465 Caminito R	Rialto	COE:
	City: La Jolla, CA		Possession: Call Listing Agent
	Bedrooms: 3	Full Baths: 3	Unit#/Space#:
	Optional BR:	Half Baths: 0	Zip: 92037 MapCode: 1227H6
	Total BR: 3	Total Baths:3	Community: LA JOLLA
	Est.SqFt: 1,968	Zoning:	Neighborhood: Colony Hill
	Year Built: 1970	Pets: Yes	Complex/Park: Colony Hill
	Age Restrictions: N/K		Cross Streets: Caminito Avola
Media Link Virtual Tour 1	Sign on Property: N		Jurisdiction: Incorporated
WalkScore 37			Water District: CSD
Lot Size: 4,000-7,499 SF Acres:			School District:

REMARKS AND SHOWING INFO

Wake up every morning to the deep blue ocean & white water views of La Jolla Cove. Or enjoy coastal breezes while relishing peaceful canyon views. This is a gorgeous 3-bedroom, 3-bath with chef's kitchen, remodeled bathrooms, wood floors, crown molding, tray ceilings, formal dining room & spacious 2-car garage. Fantastic floor plan with the master on the main level. Watch the sunset from almost any room in the house or entertain family & friends on your extraordinary ocean view decks. You CAN have it all!

Directions to Property: Via Capri to Caminito Avola to Caminito Rialto

Mandatory Remarks: None Known

Sales Restrictions: N/K

FEES, ASSESSMENTS AND TERMS

H.O. Fees: \$390.00/Month Paid: Monthly

HO Fees Include: Common Area Maintenance, Trash Pickup, Exterior (Landscaping), Limited Insurance

Other Fees: \$0.00	Paid:		Other Fees Type:				
CFD/Mello Roos: \$0.00)		Paid:	Est % of Owner Occupan	cy:		
Total Monthly Fees: \$	390.00	Terms:	Cash, Conventional				
Assessments: N/K							
			SITE FEATURE	S			
Approx # of Acres:		View:	Evening Lights, Ocea	n, Panoramic, Valley/Ca	Parking Garage: Detached		
Approx Lot Sq Ft: 4	291	Topogr	aphy: Level, Slope Stee	Parking Garage Spaces: 2			
Approx Lot Dim:		Boat Fa	acilities:		Parking Non-Garage: Driveway		
Lot Size: 4	,000-7,499 SF	Frontag	ge Length:		Parking Non-Garaged Spaces: 2		
Lot Size Source: A	ssessor Record	Frontag	ge: Canyon		Total Parking Spaces: 4		
Water: Meter on F	Property	Land U	se Code:		Parking for RV:		
Sewer/Septic: Sewe	r Connected	Add'l La	and Use:		Fencing: Partial		
Irrigation: Automatic		Site: Pr	vivate Street, Sidewalk	s, Street Paved, West of	I-5		
Telecom:		Prop Re	estrictions: CC&R's				
Residential Unit Loc:	Detached	Structu	res:				
Units In Complex:		Comple	ex Features: BBQ, Clubh	ouse/Rec Room, Pool, S	pa/Hot Tub		
Animal Designator Co	de:						
Miscellaneous:							

MLS#: 140014807

7465 Caminito Rialto

LP: \$1,349,000

APPROX ROO	M DIMENSIONS		INTERIOR FEATURES	
Living Room:	20x20	Stories	Sub-Flooring	Searchable Rooms
Dining Room:	12x10	2 Story		Bedroom(s) Entry Level
Family Room:	0	Approx Living Space	Floor Coverings	Breakfast Area
Kitchen:	20x10			Dining Room
Breakfast Area	:	Source of Square Feet		Basement
Master BR:	20x13	Assessor Record		MBR Entry Level
Bedroom 2:	12x12	Interior Walls	Fireplaces	
Bedroom 3:	12x12			
Bedroom 4:			Fireplace Location	
Bedroom 5:				
Extra Room 1:				
Extra Room 2:				
Extra Room 3:				

	BUILDIN	IG, COMPLEX AND	EXTERIOR FEATURES			
Architectural Style	Elevator		Spa	Water Heater Type		
			Community/Common	Gas		
Condo Flat Style	Bldg Entry Leve		Spa Heat	Laundry Utilities		
	Stories in Bldg			Gas		
Construction			Security	Laundry Location		
Built on Site	Units in Bldg			Garage		
Exterior	Exclusive Use Y	′ard	Cooling	Equipment:		
Stucco	Y		N/K	Dishwasher, Disposal,		
Roof	Patio			Range/Oven, Refrigerator		
Composition, Rolled/Hot Mop	Awning/Porc	h Covered, Brick, D				
Guest House	Pool		Heat Source			
	Community/	Common	Natural Gas			
Guest House ESF:	Pool Heat		Heat Equipment			
			Forced Air Unit			
Entry Level Unit						
3 Stairs/Steps to Entry						
Y						
-						
			LE HOME OPTIONS			
Lenght x Width: N	lake:	Configuration:		Space#:		
Number of Sections: N	lodel:	Real Estate Incl:	Space Rent:	Tax Rolls:		
Axles: S	kirting:		HCD433 Rec:			
License #1: L	ic #2:	Lic #3:	Lic #4:	Lic #5:		
Serial #1: S	er #2:	Ser #3:	Ser #4:	Ser #5:		
Dept.of Housing #1: D	OH #2:	DOH #3:	DOH #4:	DOH #5:		
		SUPPLEMENTAL	REMARKS			



























































Listing History

			Hist	History Report								
ML# PrpTyp Address		History Date	Field Changed	Old Value	New Value							
140014807		7465 Caminito Rialto	03/20/14	ADD Listing								

Property Valuation 1

Based on information from Multiple Listing Service (MLS) Database

Residential Listings

MLS	Status	Address	Zip	Office	MAPCD	BR	BT	LTP	ESF	List Price	Sold Price	Date
140014807	ACT	7465 Caminito Rialto	92037	66832	1227H6	3	3		1,968	\$1,349,000		03/20/2014
140005863	SOLD	7591 Caminito Avola	92037	66296	1227H6	3	3		1,968	\$1,389,000	\$ 1,350,000	02/18/2014
130060999	SOLD	7435 Caminito Rialto	92037	62051	1227H6	3	3		2,565	\$1,500,876	\$ 1,387,500	03/21/2014
130046550	PEND	7583 Caminito Avola	92037	63740	1227H6	4	3		2,942 🤳	\$2,195,000		08/30/2013
130041870	SOLD	7475 Caminito Rialto	92037	62051	1227H6	3	3		1,968	\$1,375,000	\$ 1,375,000	09/11/2013
130022438	SOLD	7675 Caminito Avola	92037	19569	1227H6	4	3		1,968 🦊	\$1,359,000	\$ 1,200,000	08/09/2013
120052760	SOLD	7405 Caminito Rialto	92037	62051	1227H6	4	3		2,920	\$1,095,000	\$ 1,030,000	02/14/2013
120028715	SOLD	7635 Caminito Avola	92037	60148	1227H6	4	4		2,659	\$1,560,000	\$ 1,300,000	09/11/2012
120015419	SOLD	7675 Caminito Avola	92037	61859	1227H6	4	3		1,968	\$845,000	\$ 810,000	06/04/2012

Above comparables are within last 24 months.

Comparable Properties

Legend

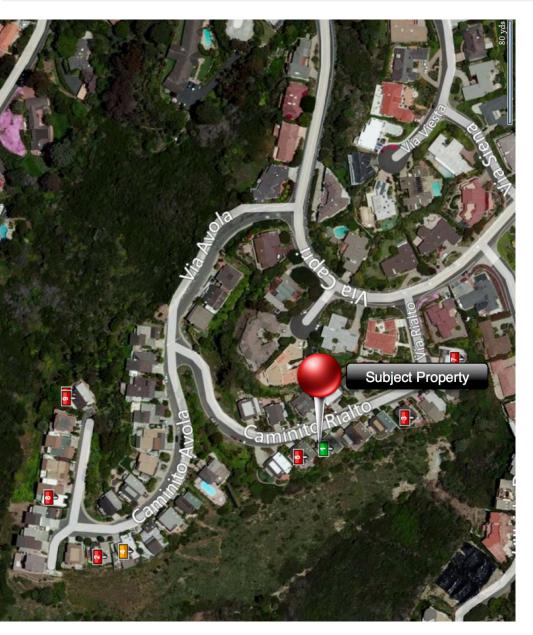
St = Status ACT = Active CONT= Contingent (awaiting lender's approval) PEND = Pending SOLD= Sold Bd= Bedrooms Bt = Bathrooms Est SF = Square Footage Price\$ = List price

AMT = Actual Market Time SP = Sold price COE = Close of Escrow

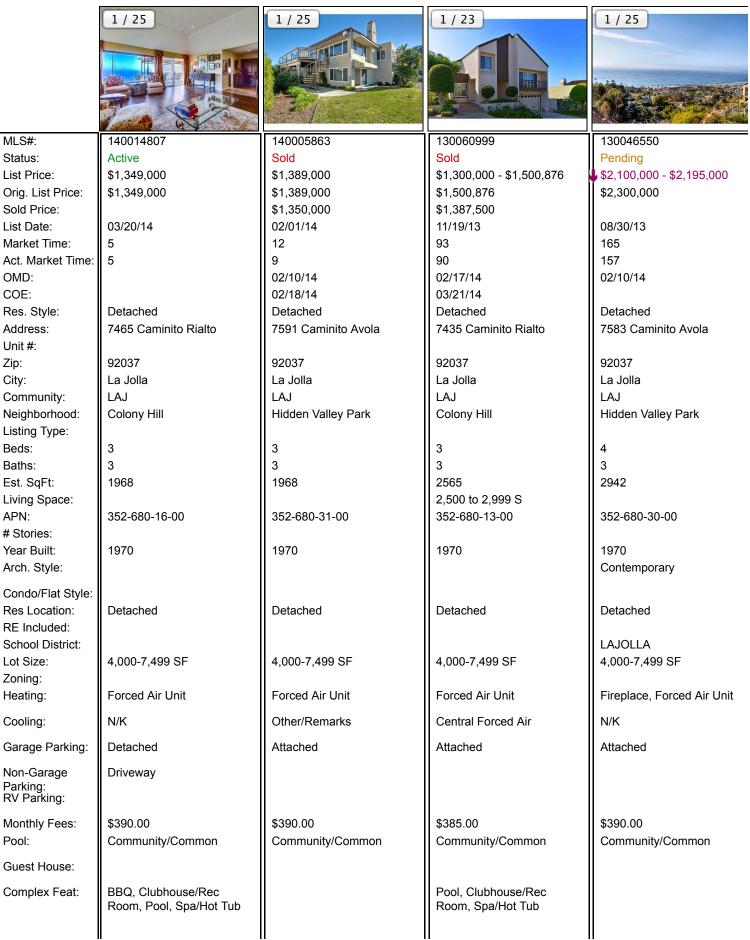
Comparable Properties Summary

#		i) 🙆	ML#	St	Style	Address	Zip	Comm	Мар	Bd	Bt	Est SI	Yr Bl	Price\$	AMT	_\	SP	COE
1		i) @	140014807	ACT)DET	7465 Caminito Rialto	92037	LAJ	1227H6	1.000		1,968	1970	\$1,349,000		03/20/2014		
2	~	1) @	140005863	SOLD)DET	7591 Caminito Avola	92037	LAJ	1227H6	3	3	1,968	1970	\$1,389,000	g	02/01/2014	\$ 1,350,000	02/18/2014
3	~	1) @	130060999	SOLD)DET	7435 Caminito Rialto	92037	LAJ	1227H6	3	3	2,565	1970	\$1,300,000 - \$1,500,876	90	11/19/2013	\$ 1,387,500	03/21/2014
4	~	1) @	130046550	PEND)DET	7583 Caminito Avola	92037	LAJ	1227H6	4	3	2,942	1970	\$2,100,000 - \$2,195,000	157	08/30/2013		
5	~	1) @	130041870	SOLD)DET	7475 Caminito Rialto	92037	LAJ	1227H6	3	3	1,968	1970	\$1,375,000	10	08/05/2013	\$ 1,375,000	09/11/2013
6	~	1) @	130022438	SOLD)DET	7675 Caminito Avola	92037	LAJ	1227H6	4	3	1,968	1970	\$1,359,000	57	05/03/2013	\$ 1,200,000	08/09/2013
7	~	1) @	120052760	SOLD)DET	7405 Caminito Rialto	92037	LAJ	1227H6	4	3	2,920	1970	\$1,095,000	42	10/19/2012	\$ 1,030,000	02/14/2013
8	~	1) 🙆	120028715	SOLD)DET	7635 Caminito Avola	92037	LAJ	1227H6	4	4	2,659	1969	\$1,560,000	83	06/05/2012	\$ 1,300,000	09/11/2012
9	~	i) 🙆	120015419	SOLD)DET	7675 Caminito Avola	92037	LAJ	1227H6	4	3	1,968	1970	\$845,000	53	03/20/2012	\$ 810,000	06/04/2012
		2																

Location of Comparable Homes



Residential Side By Side



Provided by: Maurice Rizzuto BRE Lic.#: CA 01482568

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Residential Side By Side

	1 / 20	1 / 25	1/25	1/4
MLS#:	130041870	130022438	120052760	120028715
Status:	Sold	Sold	Sold	Sold
List Price:	\$1,375,000	\$1,359,000	\$1,095,000	\$1,560,000
Orig. List Price:	\$1,375,000	\$1,399,000	\$1,095,000	\$1,560,000
Sold Price:	\$1,375,000	\$1,200,000	\$1,030,000	\$1,300,000
List Date:	08/05/13	05/03/13	10/19/12	06/05/12
Market Time:	12	89	76	83
Act. Market Time:	10	57	42	83
OMD:	08/16/13	07/25/13	01/22/13	08/27/12
COE:	09/11/13	08/09/13	02/14/13	09/11/12
Res. Style:	Detached	Detached	Detached	Detached
Address:	7475 Caminito Rialto	7675 Caminito Avola	7405 Caminito Rialto	7635 Caminito Avola
Unit #:				
Zip:	92037	92037	92037	92037
City:	La Jolla	La Jolla	La Jolla	La Jolla
Community:	LAJ	LAJ	LAJ	LAJ
Neighborhood:	Hidden Valley	Colony Hill	La Jolla	La Jolla
Listing Type:				
Beds:	3	4	4	4
Baths:	3	3	3	4
Est. SqFt:	1968	1968	2920	2659
Living Space:	1,500 to 1,999 S	1,500 to 1,999 S	2020	2000
APN:	352-680-17-00	352-680-40-00	352-680-10-00	352-680-36-00
# Stories:			002 000 10 00	
Year Built:	1970	1970	1970	1969
Arch. Style:	1010	1010	1010	1000
_				
Condo/Flat Style:				
Res Location:	Detached	Detached	Detached	Detached
RE Included:				
School District:	LAJOLLA	SANDIEGOUNIF		
Lot Size:	4,000-7,499 SF	4,000-7,499 SF	4,000-7,499 SF	4,000-7,499 SF
Zoning:			R1	
Heating:	Forced Air Unit	Forced Air Unit	Forced Air Unit	Forced Air Unit
Cooling:	N/K	N/K	Central Forced Air	Central Forced Air
Garage Parking:	Attached	Attached	Attached	Attached
Non-Garage Parking: RV Parking:			Carport	
Monthly Fees:	\$390.00	\$325.00	\$315.00	\$325.00
Pool:	N/K	Community/Common	Community/Common	Community/Common
	-			
Guest House:		N/K		
Compley Fest	Clubhouse/Rec Room	Clubhouse/Rec Room	1	Clubhouse/Rec Room

00	PICA	•	cui.

Pool, Spa/Hot Tub

Provided by: Maurice Rizzuto BRE Lic.#: CA 01482568

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Residential Side By Side



ML C#.	100015110
MLS#:	120015419
Status:	Sold
List Price:	\$845,000
Orig. List Price:	\$845,000
Sold Price:	\$810,000
List Date:	03/20/12
Market Time:	56
Act. Market Time:	53
OMD:	05/15/12
COE:	06/04/12
Res. Style:	Detached
Address:	7675 Caminito Avola
Unit #:	
Zip:	92037
City:	La Jolla
Community:	LAJ
Neighborhood:	Colony Hill
Listing Type:	
Beds:	4
Baths:	3
Est. SqFt:	1968
Living Space:	1,500 to 1,999 S
APN:	352-680-40-00
# Stories:	
Year Built:	1970
Arch. Style:	Contemporary
Condo/Elat Studo	
Condo/Flat Style: Res Location:	Deteched
	Detached
RE Included:	
School District:	SANDIEGOUNIF
Lot Size:	4,000-7,499 SF
Zoning:	
Heating:	Forced Air Unit
Cooling:	Other/Remarks
Garage Parking:	Attached
Non-Garage	
Parking: RV Parking:	
Monthly Fees:	\$285.00
Pool:	Community/Common
1.001.	

Property Valuation 2

Based on information from Public Records Database

7465 Caminito Rialto, La Jolla, CA 92037-3958, San Diego County



Search Criteria

Number of Comparables: Sort Method: Pool: Distance from Subject:	5 Distance From Subject (Closest) No Preference .5 miles	Search Period: Living/Building Area: Land Use:	03/25/2013 - 03/25/2014 1,673 - 2,263 Sq Ft Same As Subject
Summary Statistics			

	Subject Property	High	Low	Median	Average
Sale Price		\$1,845,000	\$1,034,000	\$1,350,000	\$1,360,800
Building Sq Ft	1,968	2,188	1,968	1,968	2,024
Price Per Sq Ft		\$843.24	\$509.61	\$685.98	\$669.45
Bedrooms	3	3	2	3	3
Total Baths	3	3	2	3	3
Lot Sq Ft	4,291	13,500	4,408	5,767	7,802
Stories	2	2	1	2	2
Distance (miles)		0.14	0.01	0.11	0.09
Value Projected by Sg Ft	\$1,317,485				



	Subject Property	Comparable 1	Comparable 2	Comparable 3
			bing 0 2014 Magasah Carporate	
Address	7465 Caminito Rialto	7475 Caminito Rialto	2342 Via Siena	7591 Caminito Avola
City	La Jolla	La Jolla	La Jolla	La Jolla
Zip	92037	92037	92037	92037
Map Coordinates	1227-Н6	1227-H6	1227-Н6	1227-H6
School District	San Diego	San Diego	San Diego	San Diego
Distance (miles)		0.01	0.09	0.11
APN	352-680-16-00	352-680-17-00	352-164-04-00	352-680-31-00
County Land Use	1 Family Residence	1 Family Residence	1 Family Residence	1 Family Residence
Universal Land Use	SFR	Tax: SFR MLS: Condominium	SFR	Tax: SFR MLS: Condominium
Annual Tax	\$16,148	\$7,489	\$1,807	\$10,499
Recording Date	12/27/1995	09/11/2013	09/25/2013	02/18/2014
Sale Price		\$1,375,000	\$1,034,000	\$1,350,000
Price Per Sq Ft		\$698.68	\$509.61	\$685.98
Year Built	MLS: 1970	MLS: 1970		
Building Sq Ft	1,968	1,968	2,029	1,968
Style				Contemporary
Stories	2	Tax: 2 MLS: 1.5	1	2
Total Rooms				6
Bedrooms	3	3	3	3
Bathrooms (Full)	3	3	2	3
Bathrooms (Total)	3	3	2	3
Fireplaces				1
Exterior				Stucco
Garage Type	Garage	Garage	Garage	Garage
Garage Capacity	2	2	2	2
Roof Material				Wood Shake
Water				Public
Sewer				Public Service
Heat Type				Forced Air
Lot Frontage	61	67	100	55
Lot Acres	0.0985	0.111	0.241	0.1012
Lot Sq Ft	4,291	4,835	10,500	4,408
Condition				Excellent
Quality				Good
Zoning	1	1	1	1
Total Units	1	1	1	1
MLS Listing #	140014807	130041870		140009201



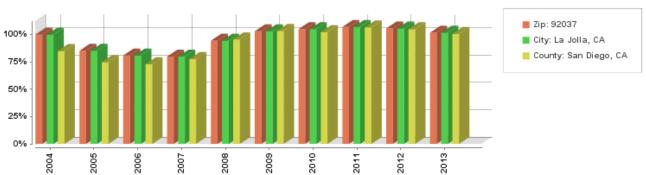
	Subject Property	Comparable 4	Comparable 5
Address	7465 Caminito Rialto	7675 Caminito Avola	7514 Via Capri
City	La Jolla	La Jolla	La Jolla
Zip	92037	92037	92037
Map Coordinates	1227-H6	1227-H6	1227-H6
School District	San Diego	San Diego	San Diego
Distance (miles)		0.12	0.14
APN	352-680-16-00	352-680-40-00	352-171-01-00
County Land Use	1 Family Residence	1 Family Residence	1 Family Residence
Universal Land Use	SFR	Tax: SFR MLS: Condominium	
Annual Tax	\$16,148	\$9,801	\$18,955
Recording Date	12/27/1995	08/09/2013	10/31/2013
Sale Price		\$1,200,000	\$1,845,000
Price Per Sq Ft		\$609.76	\$843.24
Year Built	MLS: 1970		MLS: 1966
Building Sq Ft	1,968	1,968	2,188
Style	2,200		
Stories	2	2	1
Total Rooms			
Bedrooms	3	Tax: 3 MLS: 4	Tax: 2 MLS: 3
Bathrooms (Full)	3	3	3
Bathrooms (Total)	3	3	3
Fireplaces	5		5
Exterior			
Garage Type	Garage	Garage	Garage
Garage Capacity	2	2	Tax: 1 MLS: 2
Roof Material	2	2	14.1112.2
Water			
Sewer			
Heat Type			
Lot Frontage	61	39	100
Lot Acres	0.0985	0.1324	0.3099
Lot Sq Ft	4,291	5,767	13,500
Condition	7,231	5,707	13,300
Quality			
Zoning	1	1	1
Total Units	1	1	1
MLS Listing #	140014807	130047402	130051767



Neighborhood and Market Information

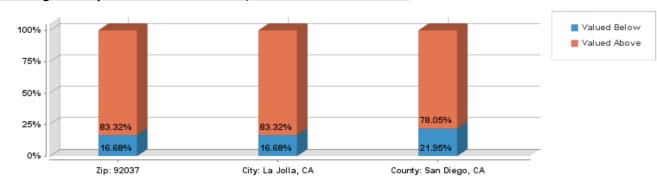
Pricing Trends

Median Sale Price to Current Value - Tax



The percentage of properties that have increased or decreased in value based on the year in which they were acquired. The chart compares the sale price of each home to its current market value based on RealAVM, and then calculates the median percentage of appreciation or depreciation.

If the percentage for a year is below 100%, those who purchased homes during that year are likely to have negative equity and may be subject to short sale conditions. If the percentage is above 100%, those who purchased a home that year are likely to have positive equity and the capacity to transact their home in an uncomplicated manner.

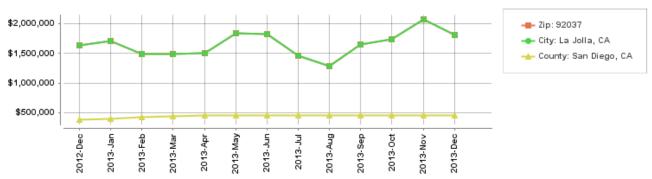


Percentage of Properties Purchased Above/Below Current Value - Tax

The percentage of all properties for which the purchase price is above and below the current value. The current value of the property is calculated using RealAVM. This statistic represents all properties in the geographic area, regardless of when the home sold.

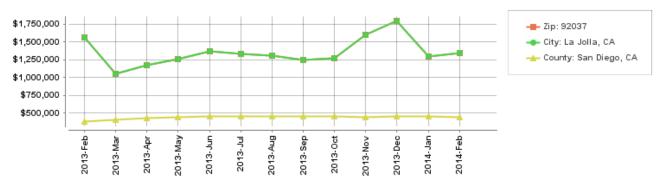
An area in which most homes were purchased above their current value indicates one in which properties are likely to be distressed and subject to short sales and foreclosures. An area in which most properties were purchased below their current value indicates an area in which home owners generally enjoy positive equity.

Median Sale Price - Tax



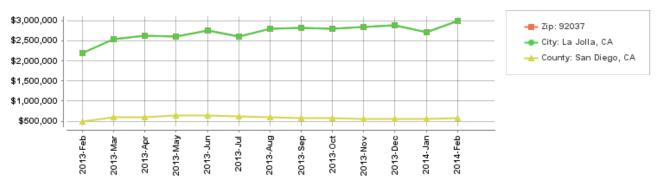
The median sale price for properties sold via Tax. If the median sale price increases over time, it generally indicates an appreciating market in which demand exceeds supply. Conversely, if the median sales price is decreasing, it indicates a declining market with diminished demand.





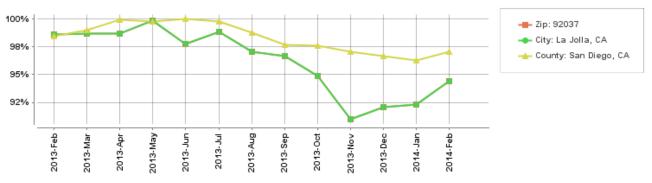
The median sale price for properties sold via the MLS. If the median sale price increases over time, it generally indicates an appreciating market in which demand exceeds supply. Conversely, if the median sales price is decreasing, it indicates a declining market with diminished demand.

Median List Price - MLS



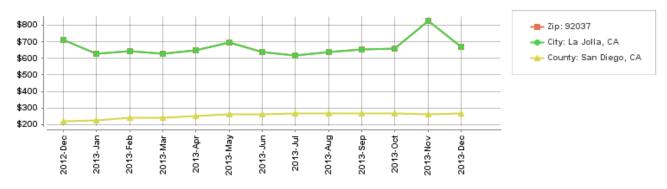
The median list price for properties actively marketed via the MLS. If the median list price increases over time, it generally indicates an appreciating market in which demand exceeds supply. Conversely, if the median list price is decreasing, it indicates a declining market with diminished demand.

Median Sale to Original List Price Ratio - MLS



The median ratio of sale price to list price based on MLS sales. For example, a home listed for \$200,000 that sold for \$190,000 would have a ratio of 95%. When the ratio is close to or even above 100%, homes are selling at or above their asking price and market demand is high. When the ratio is substantially below 100%, demand for homes is low.

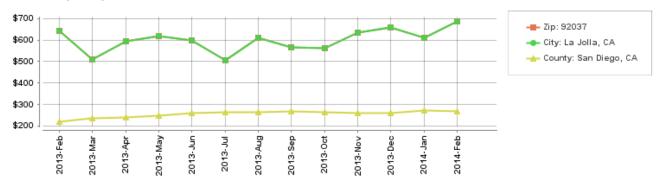
Median Price per Square Foot - Tax





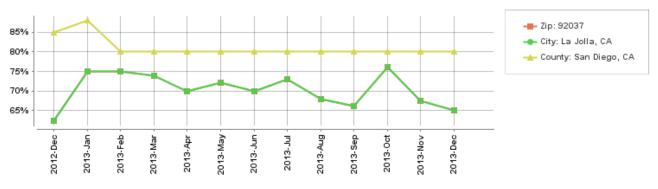
The median price per square foot for sold homes based on Tax sales. An increase in the median price per square foot -- particularly if the median size of sold homes has not also increased -- indicates that buyers are willing to pay more for the similarly sized homes. When the median price per square foot decreases, property values may be generally decreasing, or less costly homes are selling more briskly than higher valued ones.

Median Price per Square Foot - MLS



The median price per square foot for sold homes based on MLS sales. An increase in the median price per square foot -- particularly if the median size of sold homes has not also increased -- indicates that buyers are willing to pay more for the similarly sized homes. When the median price per square foot decreases, property values may be generally decreasing, or less costly homes are selling more briskly than higher valued ones.

Median Loan to Value - Tax

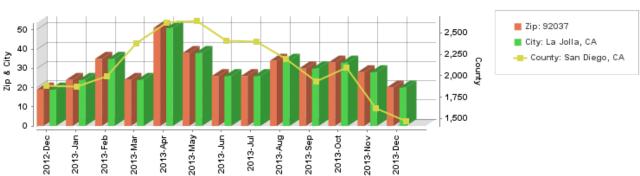


The median loan-to-value ratio (or LTV) is the ratio of the mortgage amount to the purchase price. Conventional wisdom is that homeowners with lower LTV ratios are less likely to default on their mortgage. As a result, lenders typically require mortgage insurance for owners who have an LTV greater than 80%.

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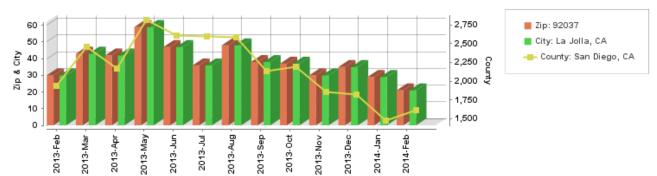
Market Activity

Number of Sales - Tax



The number of properties sold via Tax. Increasing sales activity signifies an accelerating market, while decreasing activity signifies a declining market. Remember that sales activity may also change seasonally, so be sure to compare sales activity between comparable periods and over a sufficiently long enough timeline.

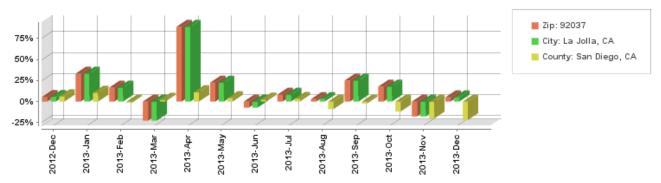




The number of properties sold via the MLS. Increasing sales activity signifies an accelerating market, while decreasing activity signifies a declining market. Remember that sales activity may also change seasonally, so be sure to compare sales activity between comparable periods and over a sufficiently long enough timeline.

Change in Sales Activity - Tax

Change in Sales Activity - MLS

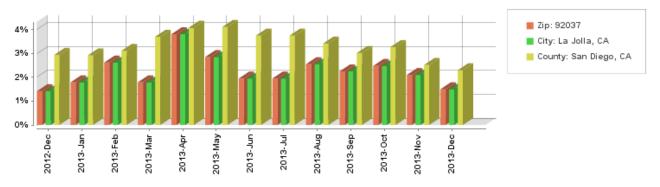


The percentage change in sales activity compared to the corresponding month or quarter of the prior year. Positive percentages reflect improving market conditions, and decreasing ones indicate declining market conditions.

Zip: 92037 50% 📕 City: La Jolla, CA 📒 County: San Diego, CA 25% 0% -25% 13-Apr 2013-Feb 2013-Mar 2013-May 2013-Jun 2013-Jul 2013-Aug 2013-Sep 2013-Oct 2013-Nov 2013-Dec 2014-Jar 2014-Feb 201

The percentage change in sales activity compared to the corresponding month or quarter of the prior year. Positive percentages reflect improving market conditions, and decreasing ones indicate declining market conditions.

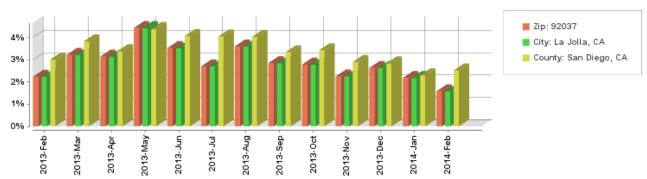
Annual Turnover Rate - Tax





The annualized turnover rate indicates the percentage of all homes within the locale that sold via Tax. Comparing the annualized turnover rate between locations provides an indication of each area's relative stability or volatility.

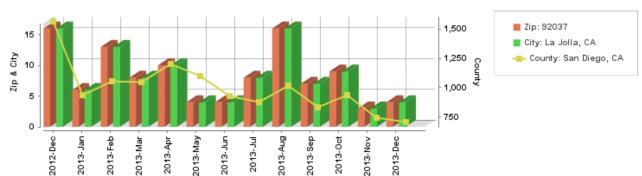
Annual Turnover Rate - MLS



The annualized turnover rate indicates the percentage of all homes within the locale that sold via the MLS. Comparing the annualized turnover rate between locations provides an indication of each area's relative stability or volatility.

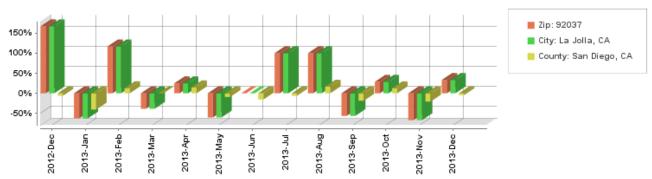
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Distressed Properties



Number of Foreclosures - Tax

The total number of properties entering all stages of foreclosure (Pre-Foreclosure, Auction, or REO) in the monthly or quarterly period. When the combined number of properties entering the foreclosure stage declines, conditions are typically improving and markets will stabilize. When number of properties entering the various foreclosure stages increase, conditions are typically worsening and there is a likelihood that listing inventory will subsequently increase.

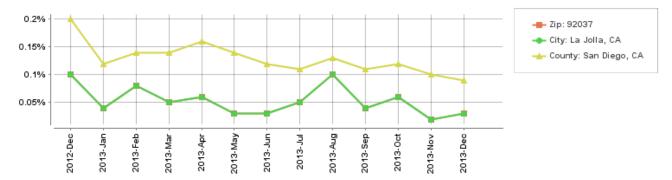


Change in Foreclosure Activity - Tax

The change in the foreclosure activity compares the number of properties entering all stages of foreclosure from one period to the corresponding period of the prior year. Negative percentages indicate slowing foreclosure activity, while increasing percentages depict accelerating foreclosure activity.



Percentage of Foreclosed Properties - Tax



The percentage of all properties in the zip, city or county entering the various stages of foreclosure in the period. This will be a very low percentage, but the comparative number period over period depicts improving or worsening conditions.

Percentage of Properties in Each Foreclosure Stage - Tax



The percent of properties in each stage of foreclosure (Pre-Foreclosure, Auction, or REO) for the most recent period. Areas with a high number of REO properties may be subject to listing and price volatility if the REO homes rapidly enter listing inventory.

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7465 Caminito Rialto, La Jolla, CA 92037-3958, San Diego County



Address	7465 Caminito Rialto	7475 Caminito Rialto	7455 Caminito Rialto	7462 Caminito Rialto
Zip	92037	92037	92037	92037
Owner Name	VICKNAIR CYNTHIA	MCMICHAEL R DANIEL	JONES CHRISTOPHER K	HOSTOMSKY FAMILY TRUST 08-02-10
Owner Name 2		Mcmichael Nancy R		
Recording Date	12/27/1995	09/11/2013		01/15/1999
Sale Price		\$1,375,000		\$649,000
Price Per Sq Ft		\$698.68		\$256.72
Total Assessment	\$1,362,702	\$637,753	\$195,082	\$943,950
Property Tax Amount	\$16,148	\$7,489	\$2,253	\$11,111
Bedrooms	3	3	3	3
Bathrooms (Total)	3	3	3	2
Total Rooms				
Universal Land Use	SFR	Tax: SFR MLS: Condominium	Condominium	Condominium
Lot Acres	0.0985	0.111	0.0999	0.1255
Lot Sq Ft	4,291	4,835	4,352	5,467
Building Sq Ft	1,968	1,968	1,968	2,528
Stories	2	Tax: 2 MLS: 1.5	2	2
Fireplaces				
Garage Capacity	2	2	2	2
Year Built	MLS: 1970	1970	1970	1970
Distance (miles)		0.01	0.02	0.02
Effective Year Built	1970	1970	1970	1970





7445 Caminito Rialto

Address	7465 Caminito Rialto	7452 Caminito Rialto	7485 Caminito Rialto	7445 Caminito Rialto	
			Ding de la lubait sonsator		
Zip	92037	92037	92037	92037	
Owner Name	VICKNAIR CYNTHIA	RODRIGUEZ MIKE	KRIKORIAN GREGORY V TRUST 12-22-09	BELTER CATHERINE M TRUST 12-19-97	
Owner Name 2		Rodriguez Debra			
Recording Date	12/27/1995	12/20/2006	03/23/2011	01/15/1998	
Sale Price		\$1,500,000	\$1,200,000	\$515,000	
Price Per Sq Ft		\$735.29	\$609.76	\$261.69	
Total Assessment	\$1,362,702	\$1,200,000	\$1,248,480	\$667,776	
Property Tax Amount	\$16,148	\$14,222	\$14,712	\$7,844	
Bedrooms	3	Tax: 3 MLS: 4	Tax: 3 MLS: 4	3	
Bathrooms (Total)	3	2	Tax: 3 MLS: 2	3	
Total Rooms					
Universal Land Use	SFR	Condominium	Condominium	Condominium	
Lot Acres	0.0985	0.1043	0.113	0.1021	
Lot Sq Ft	4,291	4,543	4,922	4,447	
Building Sq Ft	1,968	2,040	1,968	1,968	
Stories	2	2	2	2	
Fireplaces					
Garage Capacity	2	2	2	2	
Year Built	MLS: 1970	1970	1970	1970	
Distance (miles)		0.02	0.02	0.03	
Effective Year Built	1970	1970	1970	1970	



7472 Caminito Rialto

7435 Caminito Rialto









	A CONTRACTOR		bing poration	
Zip	92037	92037	92037	92037
Owner Name	VICKNAIR CYNTHIA	KARWACKA HANNA	TIETZ NORBERT W	LUCE ANDREW
Owner Name 2				Ferrao Anita
Recording Date	12/27/1995	05/15/1991	01/03/1997	03/21/2014
Sale Price			\$645,000	\$1,387,500
Price Per Sq Ft			\$251.46	\$540.94
Total Assessment	\$1,362,702	\$732,067	\$853,073	\$839,760
Property Tax Amount	\$16,148	\$8,604	\$10,036	\$9,878
Bedrooms	3	3	3	3
Bathrooms (Total)	3	2	3	3
Total Rooms			11	
Universal Land Use	SFR	Condominium	Condominium	Condominium
Lot Acres	0.0985	0.1132	0.1165	0.1102
Lot Sq Ft	4,291	4,931	5,075	4,800
Building Sq Ft	1,968	2,040	2,565	2,565
Stories	2	Tax: 2 MLS: 1.5	Tax: 2 MLS: 1.5	Tax: 2 MLS: 1.5
Fireplaces			2	
Garage Capacity	2	2	2	2
Year Built	MLS: 1970	1970	1970	1970
Distance (miles)		0.03	0.03	0.04
Effective Year Built	1970	1970	1970	1970



7432 Caminito Rialto

7425 Caminito Rialto







		All have been a second and a second a s		OINS CONSTRUCTION OF THE OPENAL OF
Zip	92037	92037	92037	92037
Owner Name	VICKNAIR CYNTHIA	GARIANO RAY	ROCK JAMES A	AKESON FAMILY TRUST 07-31-96
Owner Name 2			Rock Valerie	
Recording Date	12/27/1995	12/16/2011	01/25/2007	
Sale Price		\$1,339,000	\$1,650,000	
Price Per Sq Ft		\$529.46	\$622.17	
Total Assessment	\$1,362,702	\$1,365,780	\$1,365,000	\$209,913
Property Tax Amount	\$16,148	\$16,100	\$16,092	\$2,429
Bedrooms	3	3	5	3
Bathrooms (Total)	3	3	Tax: 4 MLS: 3	2
Total Rooms				
Universal Land Use	SFR	Condominium	SFR	Condominium
Lot Acres	0.0985	0.1292	0.1613	0.1882
Lot Sq Ft	4,291	5,628	7,026	8,198
Building Sq Ft	1,968	2,529	2,652	2,271
Stories	2	Tax: 2 MLS: 1.5	2	2
Fireplaces				
Garage Capacity	2	2	2	2
Year Built	MLS: 1970	1970	Tax: 1990 MLS: 1970	1970
Distance (miles)		0.04	0.04	0.05
Effective Year Built	1970	1970	1990	1970



Zip	92037	92037	92037
Owner Name	VICKNAIR CYNTHIA	SILVEIRA RONALD L	WANG XINGBO
Owner Name 2		Silveira Annaliz D	Ma Yuanhong
Recording Date	12/27/1995	12/05/1990	02/14/2013
Sale Price			\$1,030,000
Price Per Sq Ft			\$410.85
Total Assessment	\$1,362,702	\$193,210	\$875,763
Property Tax Amount	\$16,148	\$2,314	\$10,387
Bedrooms	3	3	Tax: 3 MLS: 4
Bathrooms (Total)	3	2	Tax: 2 MLS: 3
Total Rooms			
Universal Land Use	SFR	Condominium	Tax: SFR MLS: Condominium
Lot Acres	0.0985	0.1436	0.1469
Lot Sq Ft	4,291	6,255	6,399
Building Sq Ft	1,968	1,996	2,507
Stories	2	2	2
Fireplaces			
Garage Capacity	2	2	2
Year Built	MLS: 1970	1970	1970
Distance (miles)		0.06	0.07
Effective Year Built	1970	1970	1970

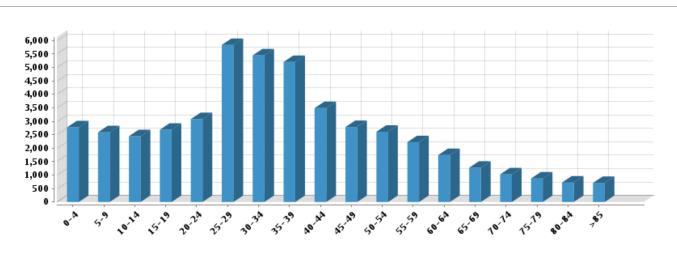
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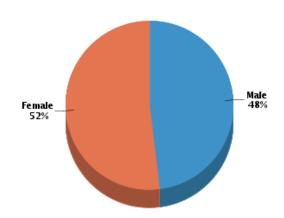
7465 Caminito Rialto, La Jolla, CA 92037-3958, San Diego County

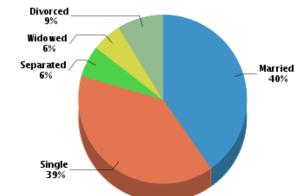
Demographics	E	Based on ZIP Code: 92037		
Population				
Summary		Household		
Estimated Population:	47,516	Number of Households:	17,788	
Population Growth (since 2000):	12%	Household Size (ppl):	2.16	
Population Density (ppl / mile):	3,571	Households w/ Children:	3,720	
Median Age:	32.99			





Gender





Housing Summary

Median Home Sale Price: Median Dwelling Age: Median Value of Home Equity: Median Mortgage Debt: \$800,000 29 years \$498,136 \$247,267

Stability

Marital Status

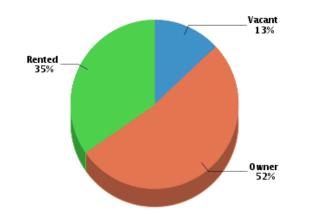
Annual Residential Turnover:	18.6%
5+ Years in Residency:	35.89%
Median Years in Residency:	3.29

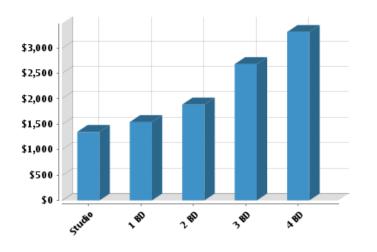
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Fair Market Rents

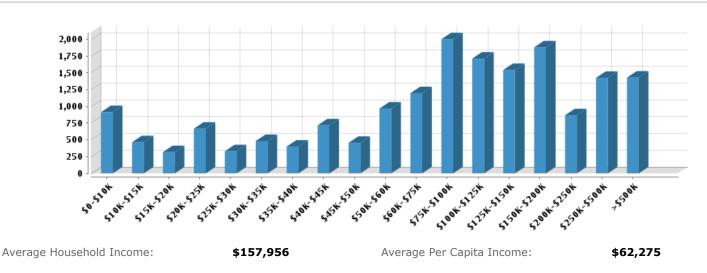




Quality of Life

Workers by Industry		Workforce
Agricultural, Forestry, Fishing:	92	
Mining:	15	
Construction:	438	Blue Collar 16%
Manufacturing:	412	
Transportation and Communications:	401	
Wholesale Trade:	212	
Retail Trade:	6,540	
Finance, Insurance and Real Estate:	2,833	
Services:	23,023	
Public Administration:	45	
Unclassified:	201	
		White Collar 84%

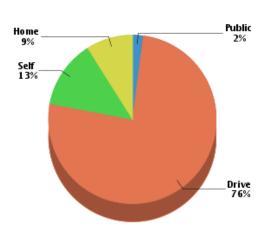
Household Income



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Weather

January High Temp (avg °F):	67
January Low Temp (avg °F):	43.5
July High Temp (avg °F):	80.8
July Low Temp (avg °F):	60.9
Annual Precipitation (inches):	11.97

Median Travel Time:

18.24 min

Education

Educational Climate Index (1)



Highest Level Attained

Less than 9th grade:	266
Some High School:	736
High School Graduate:	2,368
Some College:	4,359
Associate Degree:	1,361
Bachelor's Degree:	13,085
Graduate Degree:	11,770

(1) This measure of socioeconomic status helps identify ZIP codes with the best conditions for quality schools. It is based on the U.S. Census Bureau's Socioeconomic Status (SES) measure with weights adjusted to more strongly reflect the educational aspect of social status (education 2:1 to income & occupation). Factors in this measure are income, educational achievement and occupation of persons within the ZIP code. Since this measure is based on the population of an entire ZIP code, it may not reflect the nature of an individual school. (2) Powered by Onboard Informatics. Information is deemed reliable but not guaranteed. Copyright © 2014 Onboard Informatics. All rights reserved.

Schools

Radius: 1.00 mile(s)

Private

	Distance	Grades	Students	Classrooms	Community Rating (2)
The Children's School 2225 Torrey Pines Ln	0.33	Pre-K-7th	120		*****
San Diego French American School 6550 Soledad Mountain Rd	0.82	Pre-K-8th	360		******
<u>All Hallows Academy</u> 2390 Nautilus St	0.84	K-8th	235		*****

Local Businesses

Radius:	1.00	mile(s)

<u>Eating - Drinking</u>				
	Address	Phone #	Distance	Description
Caroline's Seaside Cafe	8610 Kennel Way	(858) 202-0569	0.13	Restaurants

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Starbucks	2206 Torrey Pines Rd # B	(858) 454-4423	0.37	Coffee Shops
Subway	2206 Torrey Pines Rd # C	(858) 459-2300	0.37	Restaurants - Deli
Clay's La Jolla	7955 La Jolla Shores Dr	(858) 551-3620	0.41	Restaurants - Bistro
Crescent Shores Grill	7955 La Jolla Shores Dr	(858) 459-0541	0.41	Restaurants
Hotel La Jolla-Kimpton Hotel	7955 La Jolla Shores Dr	(858) 459-0261	0.41	Restaurants
Cusp Dining & Drinks	7955 La Jolla Shores Dr	(858) 551-3620	0.42	Restaurants
Squires Cafe & Deli	8080 La Jolla Shores Dr	(858) 456-7576	0.57	Restaurants - Deli
Flour Power Custom Cakery	2255 Avenida De La Playa # 7a	(858) 558-1199	0.57	Bakers - Retail
La Jolla Beach & Tennis Club	2000 Spindrift Dr	(858) 454-7126	0.59	Restaurants

Shopping

	Address	Phone #	Distance	Description
Drivers Diva Boutique	10450 Pacific Center Ct	(858) 246-6590	0.13	Boutique Items - Retail
Groundwork Bookstore	323 Student Ctr	(858) 452-9625	0.13	Book Dealers - Retail
Dexto Mathematical Toys	7687 Hillside Dr	(858) 750-2166	0.28	Toys - Retail
James D Mc Donald Of La Jolla	7740 Hillside Dr	(858) 454-1218	0.35	Antiques - Dealers
Waveware Communications Inc	1921 Hypatia Way	(858) 454-0333	0.48	Computer And Equipment Dealers
Art By Strahm	8012 El Paseo Grande	(858) 454-3394	0.53	Art Galleries And Dealers
Evolving Toys LLC	8070 La Jolla Shores Dr # 425	(858) 454-4336	0.56	Toys - Retail
Metamolecular	8070 La Jolla Shores Dr # 464	(858) 658-0860	0.57	Computer Software
Flour Power Custom Cakery	2255 Avenida De La Playa # 7a	(858) 558-1199	0.57	Wedding Supplies And Services
Tarvos Systems Inc	2255 Avenida De La Playa # 8	(858) 456-2994	0.57	Computer Service And Repair

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